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- [Announcer] This content is brought to you by Blinkist. (bright music) - [Instructor] Peter F. Drucker, "The Five Most Important Questions "You Will Ever Ask About Your Organization." They say that one sign of insanity is doing the same thing over and over again while expecting different results. And this is exactly why a lot of organizations struggle.

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The five most important questions are as follows... 1. What is our mission? 2. Who is our customer? 3. What does the customer value? 4. What are our results? 5. What is our plan? Here are some of my favorite thoughts from it...

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Question 2: □Who is our customer?□ Only when you have clearly identified your customers can you focus on satisfying... □ Question 3: □What does the customer value?□ It's common for organizations to make the ...

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Conclusion. Asking the five most important questions put by Peter Drucker is very crucial in leadership and management. In this regard, for a company to be successful, leaders must ask themselves those five questions and use them as a guide for rallying teams for the achievement of the shared vision of a company.

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Performance Presented by: Allan Elder (aelder@uci.edu) 2. 1. What is our mission? 2. Who is our customer? 3. What does the customer value? 4. What are our results? 5.

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So What Are These 5 Most Important Questions? What Is Our Mission? Who Is Our Customer? What Does The Customer Value? What Are Our Results? What Is Our Plan? Sometimes, we tend to overlook the most important questions because they seem so obvious. And while the questions in the book do seem simple enough, the answers themselves are not.

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